



NC GROWING TOGETHER

Connecting Local Foods
to Mainstream Markets

Food & Farm Financing Summit for Small Business Counselors

www.ncgrowingtogether.org

Speed-Networking Directions

After the panel presentation, we will have a speed-networking event where you can talk directly with the lending agencies represented at the summit!

1. Form a small group of 2-5 people (preferably from the same geographic region).
2. Pick a table to start at (don't worry, you'll get a chance to talk with everyone!).
3. Discuss any particular client projects, funding programs, or lending that you are interested in with the agency representative.
4. After five minutes, groups will rotate to the next table, and so on until all groups have met with each lender.
5. Feel free to ask questions if you need any assistance!

Questions to Keep in Mind During Speed-Networking

- *Are there specific clients or projects in your region that might benefit from these funding sources?*
- *Are there regional partners who would benefit from knowing about these sources for food and farm financing?*
- *Are there existing clients who would be able to expand or partner with a new company through these programs?*
- *What other information will you need to be able to prepare applications and business plans that meet these criteria?*

Lender Contact Information

Scott Wolford, Carolina Small Business Development Fund | swolford@carolinasmallbusiness.org

Amanda Sorrells & Barry Ryan, NC Rural Center | ayoung@ncruralcenter.org | barry@ncruralcenter.org

David Beck, Self-Help Credit Union | David.Beck@self-help.org

Chad Puryear, Carolina Farm Credit | cpuryear@carolinafarmcredit.com

Rick Larson, Natural Capital Investment Fund | rlarson@conservationfund.org

NC Growing Together Resources

Feel free to pick up a copy of the SBC Resource Guide and provide feedback to us on what other information would be useful to you!

More SBC resources and tools can be found at www.ncgrowingtogether.org and www.localfoodeconomies.com.

Event Evaluation

Please grab a survey and let us know how we might be able to help you!